

ELECTRONIC HEALTH RECORD

MAKING THE SWITCH



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THINGS TO THINK ABOUT BEFORE VENDOR SELECTION

- Implementation Team
- Timeline
- Need
- Budget



IMPLEMENTATION TEAM

- Clinical Staff
 1. Provider
 2. Nurses/Medical Assistant
- Front Desk
- Billing
- Office Manager
- IT/Informatics



TIMELINE

- How soon does your practice need to be up and running?



WHAT DO WE NEED OUR EHR TO DO

- Reports
- ADHOC Reports
- Interface
- Meaningful Use
- Billing
- Reminder Calls
- Group Calls



BUDGET

What is your budget

Do you have a separate budget for:

- Equipment
(Servers, Laptop, Desktops, Tablets, Printers and Scanners)
- Abstractions
- Consultants
- Travel



TIME TO GO SHOPPING!!!



DO YOUR RESEARCH

- Ask around
 - Other Healthcare Providers in your area
 1. What systems are they using?
 2. What are their thoughts about it?
- Google
 - Your best friend!
- Lab
 - What system is you lab provider interfaced with?
 - Is the interface Bi-directional



MAKING A DECISION

- Ask for permission to their demo site
- Is the system certified(required for Meaningful Use)
- Which system meets most of the requirements on your check list
- What is the time frame from contract signing to go-live?
- Are there any References available that you can contact by phone or visit
- Meets your budget
- Is the system cloud based or is a server needed
- How much set up is required/ who will perform the setup
- Training
- Chart Abstractions
- Go-live Support



GO-LIVE AND POST GO-LIVE

Reduce Schedule

No set-up changes at least 2months

End-user support

Command Center/ Help Desk

Refresher Trainings

Peer Resources



QUESTIONS?



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